Workforce Trends & Careers of Tomorrow For the Hennepin Carver WIB

### **RealTime Talent**

### Erin Olson, Senior Director of Strategic Research July 11, 2023

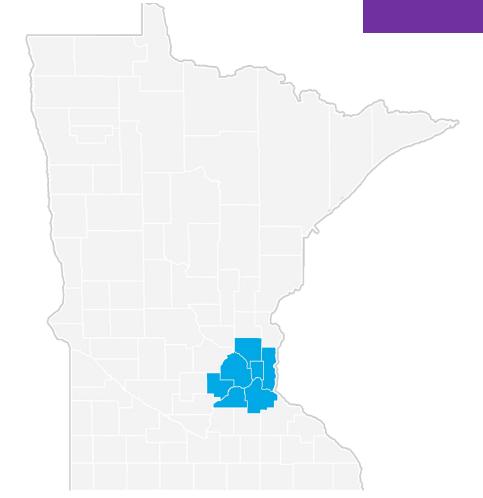
Metro-wide content based on a report series developed for Minnesota State Career and Technical Education The contents of this series were made possible through the Strengthening Career and Technical Education for the 21st Century Act (Perkins V) Federal grant from the United States Department of Education administered through Minnesota State Colleges and Universities.





## Overview

## MSP Metro



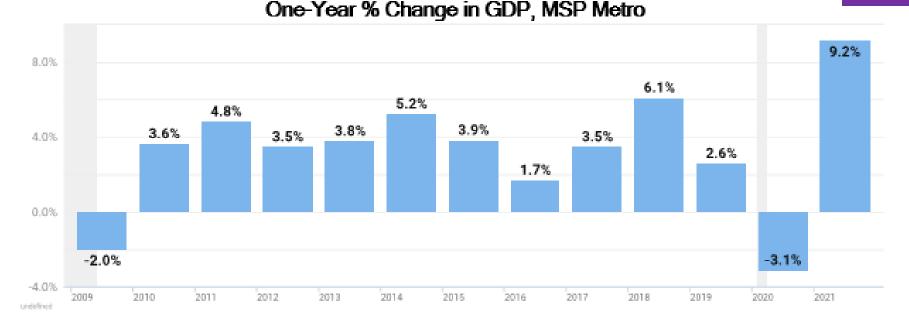
- Community Profile
- Workforce Forecast
- Talent Shortage
- Career Field Insights

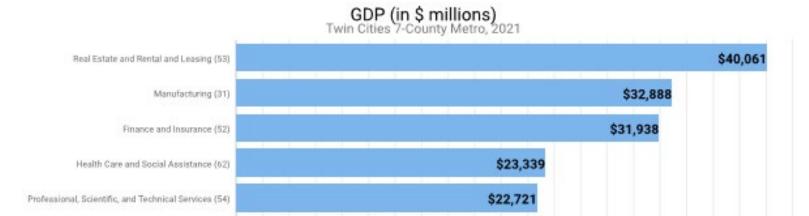
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# **Community Profile**

## MSP Metro Minnesota





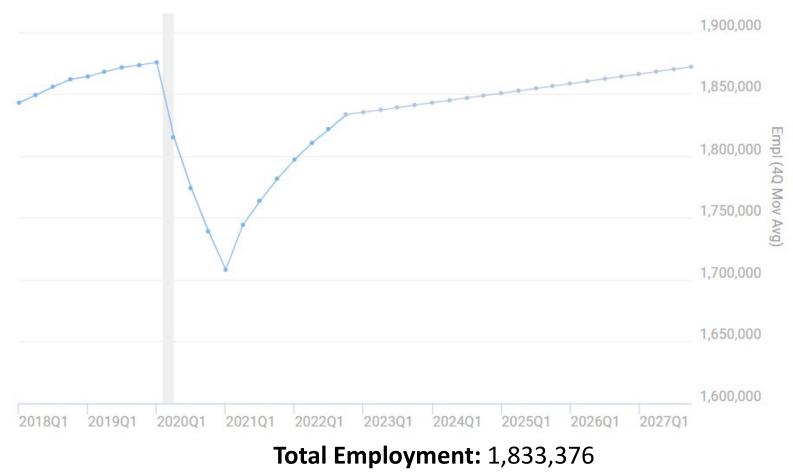
- Gross Regional Product (GRP) rose +9.2%
- Real Estate and Leasing contributes most to GRP



Chmura Economics JobsEQ, 2022Q2 dataset. \*Indicates live postings during the month of October, compared to 182,561 across all occupations.

# Workforce of Today & Tomorrow

### MSP Metro Employment Forecast, 2022Q4



**Unemployment Rate:** 2.1% (35,981 people) **Historical 5-Year Average Annual Growth:** 0.0%

Forecast 5-Year Average Annual Growth: 0.4% (down from 0.7% 2022Q2 est.)

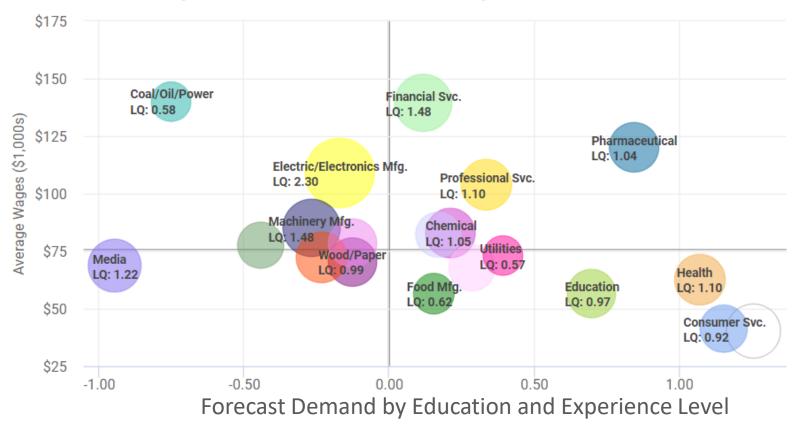
## MSP Metro Minnesota

Hennepin and Carver Counties Total Employment: 994,026 (54.2% of metro employment) Unempl. Rate: 2.0% (16,423 people) Hist. 5-Year Avg. Ann. Growth: -0.2% Forecast 5-Year Avg. Ann. Growth: 0.4%

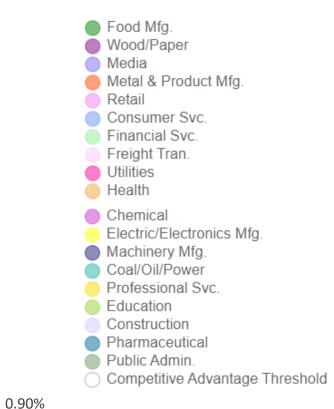


## Industry Forecast

Industry Clusters for Twin Cities 7-County Metro as of 2022Q4



MSP Metro Minnesota



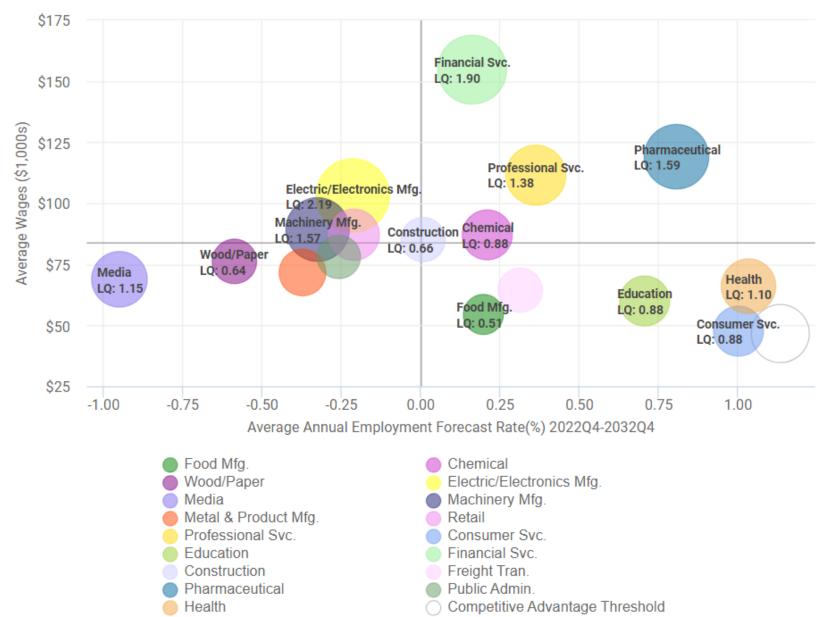
RealTime Talent Using data to build the world's best workforce

Postgraduate degree Bachelor's degree 2-year degree or certificate Previous work experience, no award Long-Term OJT, no exp, no award Mod-Term OJT, no exp, no award Short-Term OJT, no exp, no award All Levels



# Industry Forecast

Industry Clusters for Hennepin and Carver Counties as of 2022Q4



### Hennepin-Carver

# Higher concentration of the following high-growth industry clusters

- Financial Services
- Pharmaceutical
- Professional Services
- Machinery Manufacturing



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# Talent Shortage Occupation Gaps

Hennepin and	Carver Counties	Software Developers (
Gateway Careers in Shortage (Mid-level experience, education, and wages)	Target Careers in Shortage (High education and wages)	-377 Registered Nurses -260 General and Operations Managers ( -231
Restaurant Cooks	Software Developers	Cooks, Restaurant
General Maintenance and Repair Workers	Registered Nurses	Maintenance and Repair Workers, General
Elementary School Teachers	General and Operations Managers	Research Analysts and Marketing Specialists Financial Managers (
Secondary School Teachers	Financial Managers	Medical and Health Services Managers (
Computer User Support Specialists	Market Research Analysts	Management Analysts (
Industrial Machinery Mechanics	Lawyers	Nurse Practitioners (

### MSP Metro

### Supply Deficit (\$113,700) es (\$87,600) (\$113,600) 2) nt (\$36,100) al (\$52,000) ts (\$84,600) (\$149,700) (\$114,700)

(\$102,100)

(\$127,000)

## MSP Metro Minnesota

### New in 2022

- Software Developers now ranks as top occupation of shortage statewide, and in the MSP Metro
- P) Two new occupations of the top 10 roles in highest talent shortage are Origin and Gateway Careers that typically require an industry credential: Restaurant Cooks and Maintenance and Repair Workers



## Zero Unemployment

Occupations with No Unemployed Workforce and Employing over 75 Workers, MSP M

		Current						5-Year History		
SOC	Occupation	Empl	Mean Ann Wages <sup>2</sup>	LQ	Unempl	Unempl Rate	30-Day Online Job Ads <sup>3</sup>	Empl	Ann %	Total Demand
300	First-Line Supervisors	Cilipi	wages		onempi	nate	JOD Aus	change	Alli 70	Demand
33-1012	of Police and Detectives	916	\$112,400	0.65	0	0.0%	7	1	0.0%	313
51-5111	Prepress Technicians and Workers	676	\$49,800	2.19	0	0.0%	27	-321	-7.5%	313
29-1041	Optometrists	431	\$140,800	0.80	0	0.0%	105	66	3.4%	83
29-1211	Anesthesiologists	360	\$352,400	0.91	0	0.0%	20	-46	-2.4%	46
11-1031	Legislators	314	\$61,800	0.73	0	n/a	n/a	-2	-0.1%	123
29-1223	Psychiatrists	283	\$302,500	0.91	0	0.0%	46	3	0.2%	58
29-1214	Emergency Medicine Physicians	267	\$280,500	0.59	0	0.0%	4	136	15.2%	44
53-4031	Railroad Conductors and Yardmasters	267	\$76,300	0.50	0	0.0%	7	-66	-4.3%	123
29-1218	Obstetricians and Gynecologists	256	\$296,800	0.92	0	0.0%	21	-10	-0.8%	30
29-1242	Orthopedic Surgeons, Except Pediatric	237	\$325,800	1.17	0	0.0%	9	120	15.0%	27
29-1213	Dermatologists	233	\$339,600	1.92	0	0.0%	6	118	15.2%	38
29-1212	Cardiologists	228	\$350,100	0.98	0	0.0%	17	115	15.2%	37
53-4011	Locomotive Engineers	200	\$83,000	0.49	0	0.0%	1	-83	-6.7%	96
11-9131	Postmasters and Mail Superintendents	177	\$83,400	1.21	0	0.0%	n/a	-14	-1.5%	52
29-1241	Ophthalmologists, Except Pediatric	160	\$212,500	1.09	o	0.0%	5	83	15.6%	27
23-1012	Judicial Law Clerks	140	\$59,200	0.97	0	0.0%	186	-64	-7.3%	47
29-1222	Physicians, Pathologists	123	\$284,000	0.94	0	0.0%	3	64	15.8%	22
31-9095	Pharmacy Aides	120	\$36,300	0.23	0	0.0%	11	-18	-2.8%	64
29-1224	Radiologists	118	\$374,500	0.32	0	0.0%	13	61	15.7%	20
23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	109	\$103,700	0.69	0	0.0%	n/a	4	0.7%	23
29-1291	Acupuncturists	102	\$72,200	0.67	0	0.0%	3	47	13.0%	38
29-1217	Neurologists	96	\$300,300	0.99	0	0.0%	25	47	14.6%	16
51-8012	Power Distributors and Dispatchers	75	\$99,600	0.69	0	0.0%	n/a	4	1.1%	31
00-000	Total - All Occupations	1,812,189	\$64,300	1.00	42,138	2.4%	120,050	-11,066	-0.1%	1,062,080

MSP Metro Minnesota

### Hennepin and Carver Counties Top Occupations with Zero Unemployed Workers

- Directors of Religious Activities
- Machinery Maintenance Workers
- Transportation Security Screeners
  - Extruding Machine Setters
    - Actuaries
  - Separating Machine Operators
    - School Psychologists
      - Optometrists



Chmura Economics JobsEQ, 2022Q2 dataset.

# Career Field Analysis

### **Target Occupations**

High wage (above regional average)
High-skill (require some credential)
High-demand (2/4 indicators: under 3% unempl, higher
than average 5-year growth, total 5-year demand >50%
of current empl, high job posting volume)
\*Often also high occupation gap and award gap



### **Gateway Occupations**

Mid-wage (\$42,000 – regional average) Low-middle skills (HS diploma, some OJT) Sufficient demand (3-5% unemployment and/or high volumes of current opportunities)

Origin Occupations Low wage (<\$42,000/year) Low skill (no credential) Low demand (over 5% unemployment, low growth, low replacement demand, and/or low job postings)

# Gateway Occupations of Focus

## MSP Metro Minnesota

Regional Summary of Top High-Demand Industries and Gateway Occupations

			, ,		
	Overall Unemployment Rate 2022Q2	Overall Mean Wage	Gateway Occupation Unemployment Rate 2022Q2	Top 4-Digit Sub-Industries of High Local Concentration (LQ) and High Demand (replacement or growth)	Top Gateway Occupations with Occupation Gaps and/or Award Gaps in Order of Total Employment, including Unemployment Rate*
MSP Metro	2.4%	\$64,300	2.3%	<ul> <li>Medical Equipment and Supplies Manufacturing (4.25)</li> <li>Scheduled Air Transportation (2.37)</li> <li>Insurance Carriers (2.35)</li> <li>Electrical Equipment Manufacturing (2.33)</li> </ul>	<ul> <li>Customer Service Representatives (2.8%)</li> <li>Office Clerks, General (2.2%)</li> <li>Secretaries &amp; Administrative Assistants (1.7%)</li> <li>Heavy &amp; Tractor Trailer Truck Drivers (2.2%)</li> <li>Bookkeeping, Accounting, &amp; Auditing Clerks (1.8%)</li> </ul>
Minnesota Statewide	2.5%	\$60,300	2.3%	<ul> <li>Hog and Pig Farming (6.05)</li> <li>Metal Ore Mining (5.13)</li> <li>Other Residential Care Facilities (3.28)</li> <li>Farm Product Raw Material Merchant Wholesalers (3.18)</li> </ul>	<ul> <li>Heavy Tractor-Trailer &amp; Truck Drivers (OG, AG; 2.2%)</li> <li>Bookkeeping, Accounting, &amp; Auditing Clerks (AG; 1.8%)</li> <li>Maintenance &amp; Repair Workers (OG; 1.4%)</li> <li>Carpenters (OG; 3.2%)</li> <li>Light Truck Drivers (AG; 2.2%)</li> </ul>



# Health Science Technology Summary Statistics

## MSP Metro Minnesota

- 2022Q2 Employment: 164,131 (9.1% of MSP employment)
- Average Wage: \$79,900 (compared to \$64,300 across all occupations)
- Location Quotient: 1.00
- **2022Q2 Unemployment:** 2,005 (1.3% rate)
- **30-Day Job Ads:** 14,567\*
- **5-Year Ann Avg Employment Change:** 0.6%
- Forecast 5-Year Ann Employment Change: 1.1%
- Total 5-Year Demand: 75,366



# Health Science Technology

## **MSP** Metro Minnesota

	Avç
High Location Quotient MSP Metro	Unempl
<ul> <li>Bioengineers &amp; Biomedical Engineers</li> <li>Genetic Counselors</li> <li>Dermatologists</li> <li>Orthotists &amp; Prosthetists</li> <li>Nurse Anesthetists</li> </ul>	Origin
	teway

MSP N	Netro

#### Avg. Wage Region: \$63,000 Field: \$79,900 Unempl Rate Region: 2.4% Field: 1.3% Home Health Aides Nursing Assistants Occupations Veterinary Technologists & Technicians · Healthcare Support Workers, All Other Psychiatric Technicians Medical Secretaries Gateway Occupations LPNs Medical Assistants Pharmacy Technicians Dental Assistants Registered Nurses Medical & Health Target Occupations Services Managers

- Dental Hygienists
- Nurse Practitioners
- Physical Therapists

### **Top Occupation Gaps**

- **Registered Nurses**
- Medical & Health Services Managers
- Nurse Practitioners
- **Licensed Practical & Licensed Vocational Nurses**
- **Medical Assistants**

### **Top Award Gaps**

- Medical Assistants
- **Registered Nurses**
- Licensed Practical & Licensed Vocational Nurses
- **Medical Records Specialists**
- Medical & Health Services Managers



# Human Services Summary Statistics

## MSP Metro Minnesota

- 2022Q2 Employment: 289,455 (16.0% of MSP employment)
- Average Wage: \$57,600 (compared to \$64,300 across all occupations)
- Location Quotient: 1.03
- 2022Q2 Unemployment: 5,572 (1.9% rate)
- **30-Day Job Ads:** 12,689\*
- 5-Year Ann Avg Employment Change: 0.8%
- Forecast 5-Year Ann Employment Change: 1.4%
- Total 5-Year Demand: 180,512



# Human Services

### **High Location Quotient**

#### MSP Metro

- Preschool Special Ed Teachers
- Postsecondary Area Ethnic & Cultural Studies Teachers
- Court, Municipal, & License Clerks
- Postsecondary Social Work Teachers
- Social Workers, All Other

	MSP Metro
Avg. Wage	Region: \$64,300 Field: \$57,600
Unempl Rate	Region: 2.4% Field: 1.9%
Ongin Occupations	<ul> <li>Personal Care Aides</li> <li>Teaching Assistants</li> <li>Childcare Workers</li> <li>Security Guards</li> <li>Preschool Teachers</li> </ul>
Gateway Occupations	<ul> <li>Social &amp; Human Service Assistants</li> <li>Self-Enrichment Teachers</li> <li>Substance Abuse &amp; Mental Health Counselors</li> <li>Child, Family, &amp; School Social Workers</li> <li>Paralegals &amp; Legal Assistants</li> </ul>
l arget Occupations	<ul> <li>Elementary School Teachers</li> <li>Lawyers</li> <li>Secondary School Teachers</li> <li>Middle School Teachers</li> <li>Compliance Officers</li> </ul>

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## MSP Metro Minnesota

### **Top Occupation Gaps**

- Elementary School Teachers
- Middle School Teachers
- Hairdressers, Hairstylists, & Cosmetologists
- Lawyers
- Preschool Teachers

### **Top Award Gaps**

- Teaching Assistants
- Hairdressers, Hairstylists, & Cosmetologists
- Childcare Workers
- Coaches & Scouts
- Substance, Behavioral, & Mental Counselors



# Arts, Communications, & Information Systems *Summary Statistics*

## MSP Metro Minnesota

- 2022Q2 Employment: 110,861 (6.1% of MSP employment)
- Average Wage: \$89,200 (compared to \$64,300 across all occupations)
- Location Quotient: 1.28
- 2022Q2 Unemployment: 1,837 (1.7% rate)
- **30-Day Job Ads:** 12,619\*
- **5-Year Ann Avg Employment Change:** 2.0%
- Forecast 5-Year Ann Employment Change: 0.9%
- Total 5-Year Demand: 50,389



# Arts, Communications, & Information Systems

## MSP Metro Minnesota

	Avg. Wage	
High Location Quotient	Unempl Rate	
<ul> <li>MSP Metro</li> <li>Computer Network Support Specialists</li> <li>Print Binding &amp; Finishing Workers</li> <li>Printing Press Operators</li> <li>Prepress Technicians</li> <li>Computer Systems Analysts</li> </ul>	Gateway Origin Occupations Occupations	•
	Occupations	•

	MSP Metro
Avg.	Region: \$64,300
Wage	Field: \$89,200
Unempl	Region: 2.4%
Rate	Field: 1.7%
Origin	<ul> <li>Floral Designers</li> <li>Broadcast Announcers &amp;</li></ul>
Occupations	Radio Disc Jockeys <li>Costume Attendants</li>
Gateway Occupations	<ul> <li>Computer User Support Specialists</li> <li>Graphic Designers</li> <li>Printing Press Operators</li> <li>Photographers</li> <li>Telecommunications Equipment Installers</li> </ul>
Target Occupations	<ul> <li>Software Developers</li> <li>Computer Systems Analysts</li> <li>Computer Network Support Specialists</li> <li>Computer Occupations, All Other</li> <li>Network &amp; Computer Systems Administrators</li> </ul>

### **Top Occupation Gaps**

- Software Developers
- Information Security Analysts
- Computer Systems Analysts
- Software Quality Assurance Analysts & Testers
- Computer Network Support Specialists

### **Top Award Gaps**

- Software Developers
- Computer Systems Analysts
- Computer User Support Specialists
- Musicians & Singers
- Computer Occupations, All Other



# Business, Management, & Admin Summary Statistics

## MSP Metro Minnesota

- **2022Q2 Employment:** 812,613 (44.8% of MSP employment)
- Average Wage: \$62,400 (compared to \$64,300 across all occupations)
- Location Quotient: 1.02
- 2022Q2 Unemployment: 21,419 (2.7% rate)
- **30-Day Job Ads:** 58,255\*
- **5-Year Ann Avg Employment Change**: -1.0%
- Forecast 5-Year Ann Employment Change: 0.4%
- Total 5-Year Demand: 512,475



# Business, Management, & Admin

## MSP Metro Minnesota

### **High Location Quotient**

### MSP Metro

- Gambling & Sports Book Writers & Runners
- Gambling Service Workers, All Other
- Brokerage Clerks
- Labor Relations Specialists
- New Accounts Clerks

	MSP Metro		
Avg. Wage	Region: \$64,300 Field: \$62,400		
Unempl Rate	Region: 2.4% Field: 2.7%		
Gateway Occupations Origin Occupations	<ul> <li>Retail Salespersons</li> <li>Cashiers</li> <li>Fast Food &amp; Counter Workers</li> <li>Janitors &amp; Cleaners</li> <li>Stockers &amp; Order Fillers</li> <li>Customer Service Representatives</li> <li>Office Clerks, General</li> <li>Secretaries &amp; Administrative Assistants</li> <li>Bookkeeping Clerks</li> <li>Supervisors of Retail Workers</li> </ul>		
Target Occupations	<ul> <li>General &amp; Operations Managers</li> <li>Accountants &amp; Auditors</li> <li>Business Operations Specialists</li> <li>Management Analysts</li> <li>Market Research Analysts</li> </ul>		

### **Top Occupation Gaps**

- General & Operations Managers
- Restaurant Cooks
- Market Research Analysts & Specialists
- Financial Managers
- Management Analysts

### **Top Award Gaps**

- General & Operations Managers
- Management Analysts
- Business Operations Specialists, All Other
- Human Resources Specialists
- Accountants & Auditors



# Engineering, Manufacturing, & Technology

## MSP Metro Minnesota

# Summary Statistics

- 2022Q2 Employment: 417,324 (23.0% of MSP employment)
- Average Wage: \$60,200 (compared to \$64,300 across all occupations)
- Location Quotient: 0.94
- 2022Q2 Unemployment: 10,787 (2.8% rate)
- **30-Day Job Ads:** 20,876\*
- 5-Year Ann Avg Employment Change: 0.1%
- Forecast 5-Year Ann Employment Change: 0.4%
- Total 5-Year Demand: 228,264



# Engineering, Manufacturing, & Technology

## MSP Metro Minnesota

### **High Location Quotient**

### MSP Metro

- Timing Device Assemblers & Adjusters
- Photographic Process Workers & Processing Machine Operators
- Industrial Engineering Techs
- Airline Pilots, Copilots, & Flight Engineers
- Hydrologists

		MSP Metro	
	Avg. Wage	Region: \$64,300 Field: \$60,200	Тор
-	Ur∣empl Rate	Region: 2.4% Field: 2.8%	•
	Origin Occupations	<ul> <li>Laborers &amp; Stock Movers</li> <li>Team Assemblers</li> <li>Landscaping &amp; Groundskeeping Workers</li> <li>Packers &amp; Packagers</li> <li>Packaging &amp; Filling Machine Operators</li> </ul>	• • Top
	Gateway Occupations	<ul> <li>Heavy &amp; Tractor Trailer Drivers</li> <li>Maintenance &amp; Repair Workers, General</li> <li>Light Truck Drivers</li> <li>Construction Laborers</li> <li>Carpenters</li> </ul>	•
	Target Occupations	<ul> <li>Industrial Engineers</li> <li>Purchasing Agents</li> <li>Construction Managers</li> <li>Mechanical Engineers</li> <li>Architectural &amp; Engineering Managers</li> </ul>	

### **Top Occupation Gaps**

- Maintenance & Repair Workers
- Heavy & Tractor Trailer Truck Drivers
- Industrial Machinery Mechanics
- Industrial Engineers
- Construction Managers

### **Top Award Gaps**

- Welders, Cutters, Solderers, & Brazers
- Industrial Engineers
- Industrial Engineering Technicians
- Civil Engineers
- Automotive Service Technicians & Mechanics



# Agriculture, Food, & Natural Resources *Summary Statistics*

## MSP Metro Minnesota

- 2022Q2 Employment: 68,191 (3.8% of MSP employment)
- Average Wage: \$61,700 (compared to \$64,300 across all occupations)
- Location Quotient: 0.71
- **2022Q2 Unemployment:** 1,594 (2.4% rate)
- **30-Day Job Ads:** 3,537\*
- 5-Year Ann Avg Employment Change: 0.0%
- Forecast 5-Year Ann Employment Change: 0.7%
- Total 5-Year Demand: 41,749



# Agriculture, Food, & Natural Resources

### **High Location Quotient**

### MSP Metro

- Animal Scientists
- Hydrologists
- Food Scientists & Technologists
- Stationary Engineers & Boiler Operators
- Agricultural Sciences Teachers, Postsecondary

	MSP Metro
Avg. Wage	Region: \$64,300 Field: \$61,700
Unempl Rate	Region: 2.4% Field: 2.4%
Origin Occupations	<ul> <li>Landscaping &amp; Groundskeeping Workers</li> <li>Animal Caretakers</li> <li>Bakers</li> <li>Farmworkers &amp; Laborers, Crop, Nursery, &amp; Greenhouse</li> <li>Veterinary Technicians</li> </ul>
Gateway Occupations	<ul> <li>Supervisors of Groundskeeping Workers</li> <li>Telecommunications Equipment Installers</li> <li>Chefs &amp; Head Cooks</li> <li>Refuse &amp; Recyclable Material Collectors</li> <li>Chemical Technicians</li> </ul>
Target Occupations	<ul> <li>Aircraft Mechanics &amp; Service Technicians</li> <li>Environmental Scientists</li> <li>Veterinarians</li> <li>Life, Physical, &amp; Social Science Technicians</li> <li>Biological Science Teachers, Postsecondary</li> </ul>

## MSP Metro Minnesota

### **Top Occupation Gaps**

- Aircraft Mechanics & Service Technicians
- Plumbers, Pipefitters, & Steamfitters
- Veterinary Technologists & Technicians
- HVAC Mechanics & Installers
- Farmers, Ranchers, & Agricultural Managers

### **Top Award Gaps**

- Veterinary Technologists & Technicians
- Veterinary Assistants
- Environmental Scientists & Specialists
- Environmental Engineers
- Telecommunications Equipment Installers



## Thank you!

If you have questions about this report, please contact: Erin Olson, Senior Director of Strategic Research, <u>erin@realtimetalentmn.org</u>

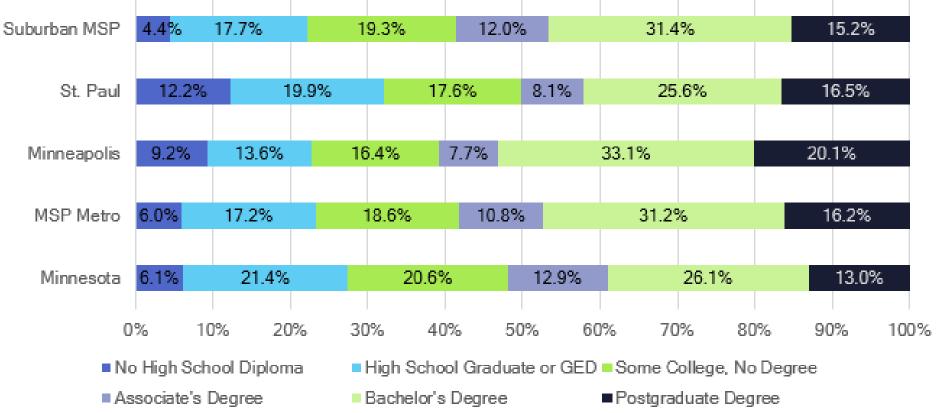


## Appendix



# Population Educational Attainment

## MSP Metro Minnesota



#### Educational Attainment, Age 25-64



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# Career Field Analysis

### **Occupation Characteristics for Consideration**

- High-Wage: Paying above the area mean wage
- High-Skill: Requiring some form of credential
- High-Demand: 2/4 of the following requirements met:
  - Low unemployment
  - High volume of job postings in the past 3 months
  - Forecasted growth outpaces average regional forecasted growth
  - Forecasted total demand equal to or greater than 50% of total current employment
- Occupation Gaps
- Award Gaps



# Health Science Technology MSP Metro

Target Occupations (all HW, HD, HS) Registered Nurses (OG, AG) Medical & Health Services Managers (OG, AG) Dental Hygienists (OG) Nurse Practitioners (OG, AG) Physical Therapists (OG, AG)

Aligned

#### **Gateway Occupations**

Medical Secretaries & Administrative Assistants (HD, OG, AG)
Licensed Practical Nurses (HS, HD, OG, AG)
Medical Assistants (HS, HD, OG, AG)
Pharmacy Technicians (HD, OG, AG)
Dental Assistants (HS, HD, OG)

### **Origin Occupations**

### Likely

Home Health Aides (HD, AG)Customer Service RepsNursing Assistants (HS, HD, OG)Childcare WorkersVeterinary Technologists & Technicians (HS, HD, OG, AG)Healthcare Support Workers, All Other (HD, AG)Psychiatric Technicians (HS, HD, OG)Psychiatric Technicians (HS, HD, OG)

## Human Services

## MSP Metro

Target Occupations (all HW, HD, HS, OG) Elementary School Teachers Lawyers Secondary School Teachers Middle School Teachers Compliance Officers (AG)

### **Gateway Occupations**

Social & Human Service Assistants (HD) Self-Enrichment Teachers (HD, OG, AG) Substance, Behavioral, & Mental Health Counselors (HS, HD, OG, AG) Child, Family, & School Social Workers (HS, HD, OG, AG) Paralegals & Legal Assistants (HS, HD, OG, AG)

### **Origin Occupations**

### Likely

Personal Care Aides (HD, AG) Teaching Assistants (HS, HD, AG) Childcare Workers(HD, AG) Security Guards (HD, AG) Preschool Teachers (HS, HD, OG, AG)

#### Aligned

Retail Sales Workers Secretaries Cashiers Cooks Customer Service Reps

Arts, Comm Information MSP Metro	,	& Target Occupations (all HW, HD, HS, OG, AG) Software Developers Computer Systems Analysts Computer Network Support Specialists Computer Occupations, All Other Network & Computer Systems Administrators
	Graphic De Printing Pr Photograp	ons User Support Specialists (HS, HD, AG) esigners (HS, AG) ress Operators (AG) ohers (HD, OG, AG) unications Equipment Installers & Repairers (HS, HD, AG)
Origin Occupations	Likely Floral Designers Broadcast Announcers Costume Attendants (H	AlignedLibrary Technicians& Radio Disc Jockeys(HS, HD, OG, AG)D, AG)Hosts & HostessesCustomer Service RepresentativesPhoto Process Machine Operators

# Business, Management, & Administration

### MSP Metro

Target Occupations (all HW, HD, HS, OG, AG)
General & Operations Managers
Accountants & Auditors
Business Operations Specialists, All Other
Management Analysts
Market Research Analysts a&Marketing Specialists

### **Gateway Occupations**

Customer Service Representatives (HD, AG)
Office Clerks, General (HD, AG)
Secretaries and Administrative Assistants (HD, AG)
Bookkeeping, Accounting, and Auditing Clerks (HS, HD, AG)
Supervisors of Retail Workers (HD)
Supervisors of Food Preparation & Serving Workers (HD, OG, AG)

### **Origin Occupations**

### Likely

Retail Salespersons (HD) Cashiers (HD) Fast Food & Counter Workers (HD) Janitors & Cleaners (HD) Stockers & Order Fillers (HD)

### Aligned

Library Technicians Eligibility Interviewers Childcare Workers

Engineering, Manufacturing, & Technology MSP Metro		<b>Target Occupations</b> (all HW, HD, HS) Industrial Engineers (OG, AG) Purchasing Agents, Except Wholesale, Retail (AG) Construction Managers (OG, AG) Mechanical Engineers (OG) Architecturall & Engineering Managers (OG)		
	Maintenance Light Truck Dr Construction	Gateway Occupations Heavy & Tractor Trailer Drivers (HS, HD, OG, AG) Maintenance & Repair Workers, General (HD, OG) Light Truck Drivers (HD, AG) Construction Laborers (HD) Carpenters (OG)		
Origin Occupations	<i>ikely</i> aborers & Freight, Stock Movers (HD) Feam Assemblers andscaping & Groundskeeping Workers (HD) Packers & Packagers, Hand Packaging & Filling Machine Operators & Tenders		Aligned Parking Lot Attendants Retail Sales Workers Stockers and Order Fillers Janitors and Cleaners	

# Agriculture, Food, & Natural Resources

### MSP Metro

**Target Occupations** (all HW, HD, HS) Aircraft Mechanics & Service Technicians (OG, AG) Environmental Scientists & Specialists (OG, AG) Veterinarians (OG) Life, Physical, & Social Science Technicians (AG) Biological Science Teachers, Postsecondary (OG)

### **Gateway Occupations**

Supervisors of Groundskeeping Workers (HD, OG) Telecommunications Equipment Installers & Repairers (HS, HD, AG) Chefs & Head Cooks (HD, OG, AG) Refuse and Recyclable Material Collectors- (HD, AG) Chemical Technicians (HS, HD)

### **Origin Occupations**

### Likely

Landscaping & Groundskeeping Workers (HD) Animal Caretakers (HD, AG) Bakers (HD, AG) Farmworkers & Laborers Veterinary Techs (HS, HD, OG, AG)

### Aligned

Compliance Officers Laborers & Freight Movers Stockers & Order Fillers Customer Service Reps Cooks